

# Telamon 2nd Quarter Wins 2021

## Standard Markets

| Premium      | Description                   | Carrier            | Line of Business       |
|--------------|-------------------------------|--------------------|------------------------|
| \$51,800     | Landscaper                    | Arbella            | Comp and Umbrella      |
| \$33,995.00  | Affordable housing            | Philadelphia       | Package                |
| \$19,472.00  | Apartments                    | Nationwide         | Package                |
| \$6,159.00   | Cannabis Dispensary           | CannGen            | WC                     |
| \$33,248.00  | Carpentry                     | MSA                | Package                |
| \$25,000.00  | Church                        | Church Mutual      | Pkg, Auto, D&O, Excess |
| \$16,444.00  | Residential Condo Association | GNV                | Package                |
| \$13,515.00  | Excavation                    | MSA                | BOP & Auto             |
| \$25,072.00  | Habitational                  | N & D              | Package                |
| \$66,000.00  | Habitational                  | Travelers          | Package                |
| \$48,000.00  | Habitational                  | Travelers          | Package                |
| \$5,828.00   | Bar                           | Hospitality Mutual | Liquor                 |
| \$8,628.00   | Commercial LRO                | N&D                | Package                |
| \$110,000.00 | General Contractor            | Travelers          | All Lines              |
| \$96,000.00  | Waste Hauler                  | Arbella            | Auto                   |

## Surplus Markets

| Premium     | Description                                | Carrier           | Line of Business   |
|-------------|--|-------------------|--------------------|
| \$7,667.00  | Resort Condo Association                   | Nautilus          | Package            |
| \$5,523.00  | 3 unit residential condo; Common area only | Nautilus & Lloyds | GL & Prop          |
| \$14,894.00 | Apartments                                 | Nautilus          | Package            |
| \$5,700.00  | Building LRO                               | Nautilus & Lloyds | GL & Prop          |
| \$7,576.00  | Coastal Cafe                               | Nautilus          | Property           |
| \$32,993.00 | Cannabis Dispensary                        | Kinsale           | Excess             |
| \$50,767.00 | Cannabis Dispensary                        | CannGen           | Package            |
| \$35,845.00 | Cannabis Dispensary                        | CannGen           | Products Liability |
| \$13,782.00 | Telecom Installation & Service Provider    | Kinsale           | GL & Excess        |
| \$7,282.00  | Carpentry                                  | Nautilus          | GL and Excess      |
| \$10,500.00 | Commercial Building LRO                    | Lloyds            | Flood              |
| \$6,826.00  | General Contractor                         | Nautilus          | General Liability  |
| \$4,558.00  | General Contractor                         | Western World     | General Liability  |
| \$8,296.00  | Bar  | USLI              | GL and Liquor      |
| \$15,630.00 | Properties on Nantucket                    | Lloyds            | Property           |
| \$8,285.00  | Coastal Commercial Real Estate             | Nautilus & Lloyds | GL & Prop          |

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## Surplus Markets (continued)

| Premium      | Description                              | Carrier           | Line of Business       |
|--------------|--|-------------------|------------------------|
| \$5,848.00   | Real Estate Trust                        | Nautilus          | Package                |
| \$136,952.00 | Retail cannabis                          | CannGen & Kinsale | Pkg, Products & Excess |
| \$5,655.00   | Single Family Dwelling Under Renovations | Nautilus          | Package                |
| \$5,782.00   | Vacant Building                          | Nautilus          | Package                |
| \$25,000.00  | Power Company                            | Kinsale           | General Liability      |
| \$22,064.00  | Mental Health Facility                   | Avondale          | Property               |
| \$23,771.00  | Healthcare Facility                      | Avondale          | Property               |
| \$5,988.00   | Adult Day Care                           | Nautilus          | General Liability      |
| \$13,500.00  | Commercial LRO                           | Lloyds            | Property               |