

## Telamon Insurance & Financial Network

*Surplus Services Insurance Agency, Inc.*

*150 Wells Avenue*

*Newton, Mass. 02459*

*Send New Business Submissions to: [newbiz@telamonins.com](mailto:newbiz@telamonins.com) or Fax to: 617 243 7555*

### SOME OF THE COMPANIES REPRESENTED AND THEIR PRODUCTS

<b>Admiral Insurance Co.</b>	<b>UMBRELLAS</b>
<b>American International Group Companies</b>	<b>Commercial - Umbrellas</b> , Products Liability, Professional Liability, D&O, GL & Property, Hard to Place Accounts <b>Personal - Private Client Group</b> – Homeowners with Values over \$1,000,000
<b>Arbella</b>	Commercial Accounts –Package, WC, Auto & Umbrella-Massachusetts & Rhode Island
<b>Aspen</b>	Property – Minimum Premium: \$15,000, Liability – Minimum Premium: \$25,000 Hard to Place Products, Specialty Construction & Umbrellas
<b>Chubb Commercial</b>	Banks, Commercial Packages, Excess, Fiduciary Liability, <b>High Tech &amp; Bio Tech</b> , <b>High Tech Start-Ups</b> , Ocean & Inland Marine, Museums, <b>Umbrellas</b> , Environmental, International, Medical Products, Hospitals
<b>Chubb Personal</b>	<b>Masterpiece Homeowners</b> (all states), Personal Auto (excluding Massachusetts), Paintings, Jewelry and Umbrellas
<b>CNA</b>	BOP's, Construction, Fiduciary Liability, Marinas, <b>Umbrellas, D&amp;O, EPLI</b>
<b>CNA Health Pro</b>	<b>Assisted Living, Independent Living, Nursing Homes</b> , Medical Products Claims Made with a \$50,000 minimum premium Including Excess Liability up to \$5,000,000
<b>Fireman's Fund</b>	<b>Commercial Real Estate</b> (no habitational), Hotels & Motels, Upscale Restaurants including liquor, Manufacturing Accounts, Hole-In One, <b>Umbrellas</b>
<b>Firemans Fund Personal Lines</b>	High Valued Homeowners including Auto, Personal Articles & Umbrellas
<b>Fireman's Fund McGee Marine</b>	Builders Risk including Frame and <b>All Types of Inland and Ocean Marine</b>
<b>First State</b>	Hard to Place Monoline Property & DICs
<b>Greater NY Mutual</b>	<b>Habitational – Apartments must be 10 units, Condos with 30 units.</b> Packages and Umbrellas. Small restaurants with no liquor sales over 35%, includes Liquor Liability. Umbrella will follow form Liquor Liability.
<b>Hanover Insurance Company</b>	BOP's, Commercial Packages, Dry Cleaners, Condominium Associations, Metal Workers <b>Household Goods Movers, Manufacturers- will exclude products with signed endorsement</b> , Paving Contractors. <b>Limousines</b>
<b>Harleysville</b>	Commercial Lines, <b>Habitational, Triple Deckers with Good Housekeeping, Residential Framing Contractors, Golf Courses &amp; Country Clubs</b>

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### More companies and their products

<b>Hartford</b>	BOP's Commercial Packages, Monoline Workers Comp, Lawyers, Printers, Colleges & Universities, Real Estate
<b>Certain Underwriters at Lloyds</b>	Auto Physical Damage, Employment Practices Liability, Jewelry Schedules, Monoline Property including <b>Vacant Buildings</b> , Mortgage Protection (Banks), Products Liability, <b>Home Inspectors</b> , Hard-to-Place Professional Liability
<b>Media Professional</b>	Advertiser's Liability, Publisher's Liability, Miscellaneous E&O, Professional (non-medical)
<b>Medmarc</b>	Medical Products including Office Packages
<b>MOAC</b>	Excursion Boats, Ocean Marine (Hull & P&I), <b>No</b> Private Yachts
<b>Nautilus</b>	<b>SURPLUS LINES - Crane Operators, Exercise &amp; Dance Studios, Marital Arts Studios, Tanning Salons</b> , Habitational Risks, Employment Agencies, <b>Janitorial Services, Roofers</b> , Counseling Centers, Homeless Shelters, and Halfway Houses
<b>Pacific / First State Management,</b>	<b>SURPLUS LINES</b> - Monoline Property \$15,000 minimum premium, Miscellaneous Professional, Stand Alone Employment Practices Liability, DIC
<b>Philadelphia Insurance Companies</b>	Social Services, Community Associations, Guides & Outfitters, Sports & Recreation Centers, Private & Vocational Schools & Professional Liability
<b>Scottsdale</b>	<b>SURPLUS LINES-</b> Monoline Property: \$15,000 minimum premium and GL, \$30,000 minimum premium. OL&T and M & C policies. Monoline Products and Monoline Umbrellas-\$2,500 minimum.
<b>Travelers</b>	Commercial Packages for Manufacturers, <b>Real Estate Schedules plus Real Estate E&amp;O</b> , Luxury Hotels, Museums, Boat Builders, <b>Wholesalers Stand Alone Boiler &amp; Machinery (Very Competitive)</b> , Large Valued Monoline Property, Lawyers and Accountants Professional, D&O, EPLI
<b>Tudor</b>	D&O, Misc. E&O, School Board Legal, Public Officials, EPLI for 100 or less employees
<b>Western World</b>	<b>SURPLUS LINES</b> Day Care, Adult Day Care, <b>Artisan Contractors, General Contractors, Garbage Collection, Pest Control, Pruners, Welders and Special Events</b> Products Liability with Buyback if coverage has been on a claims-made basis
<b>Zurich</b>	<b>Builder's Risks</b> up to \$50,000,000 including frame up to \$6,000,000 <b>Churches &amp; Synagogues</b>

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*This list is not an all inclusive list of our markets. We have access to many other facilities for difficult risks. Give us a call to discuss your own special risk. A complete list of telephone and fax numbers, as well as e-mail addresses is included in your package.or visit us on-line at [www.telamonins.com](http://www.telamonins.com)*

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